

## Hospital Profile:

## TUFTS MEDICAL CENTER

Academic Medical Center

Metro Boston Region

Tufts Medical Center is a non-profit, acute care academic medical center (AMC). It is among the larger hospitals in Massachusetts, with 292 staffed beds. Tufts Medical Center is located in the Metro Boston region and represents 6% of all acute hospital staffed beds in the region. Tufts Medical Center is a teaching hospital of Tufts University School of Medicine and includes the Floating Hospital for Children, which is located within the Tufts Medical Center complex.

**PATIENTS** Over one-fifth of all inpatient cases treated at Tufts Medical Center are from Boston (downtown), Dorchester, and Quincy.

**INPATIENT SERVICES** Compared with the other AMCs, Tufts Medical Center treats a greater proportion of higher-severity cases. In FY12, it accounted for 7% of all inpatient discharges from acute hospitals within the Metro Boston region. Of note, based on its most common FY12 inpatient cases (DRGs), Tufts Medical Center treated 15% of all Percutaneous Cardiovascular Procedures without AMI cases, and 15% of all Other Antepartum Diagnoses cases in Metro Boston.

**FINANCIAL PERFORMANCE** Tufts Medical Center's total revenue in FY12 was \$673 million. Its FY12 public payer mix was 56%, below the average AMC hospital. Tufts Medical Center's FY12 inpatient cost<sup>+</sup> per case mix adjusted discharge was \$9,185, approximately 18% lower than the average AMC hospital, and the lowest among AMCs. Tufts Medical Center's CY12 average commercial payer price level was at the 70<sup>th</sup> percentile. It earned a surplus of \$10 million (1.5% total margin) in FY12. While Tufts Medical Center experienced losses in FY08 and FY09, it earned surpluses each year from FY10 to FY12.

## AT A GLANCE

**TOTAL STAFFED BEDS:** 292, among the larger acute hospitals

**% OCCUPANCY:** 95%, > cohort avg. (84%)

**TOTAL REVENUE in FY12:** \$673 million

**PUBLIC PAYER MIX:** 56% (Non-DSH\* Hospital)

**SPECIAL PUBLIC FUNDING:** Not Applicable

**TAX STATUS:** Non-profit

**TRAUMA CENTER DESIGNATION:** Adult: Level 1; Pedi: Level 1

**CY12 COMMERCIAL PAYER PRICE LEVEL:** 70th Percentile

**CASE MIX INDEX in FY12:** 1.51, highest in cohort (avg. 1.34); > statewide (1.06)

**INPATIENT:OUTPATIENT REVENUE in FY12:** 56%:44%

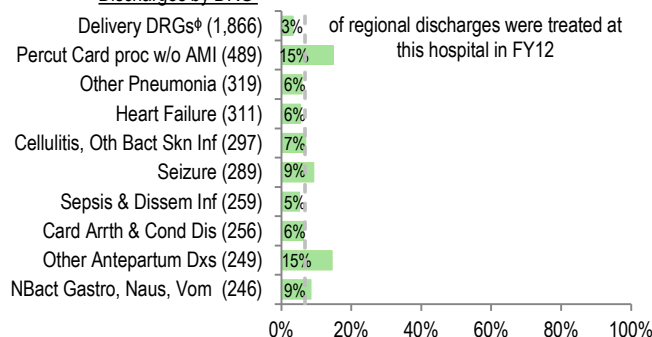
**TOTAL MARGIN in FY12:** 1.5% (\$10.0 million)

**CHANGE in OWNERSHIP (FY08-FY12):** Not Applicable

## SERVICES

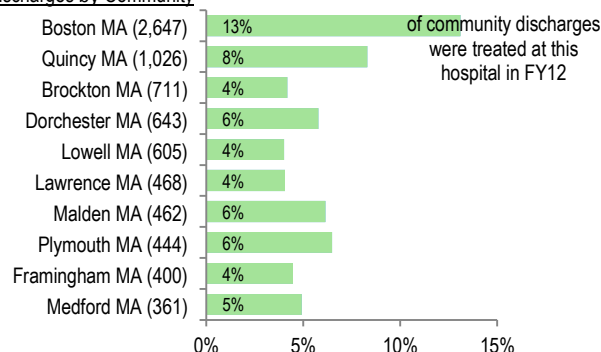
What were the most common inpatient cases (DRGs) treated at the hospital? What proportion of the region's cases did this hospital treat for each service?

## Discharges by DRG



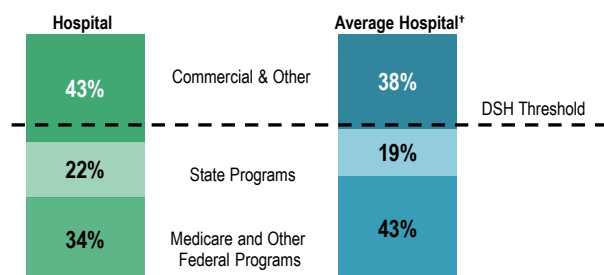
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

## Discharges by Community



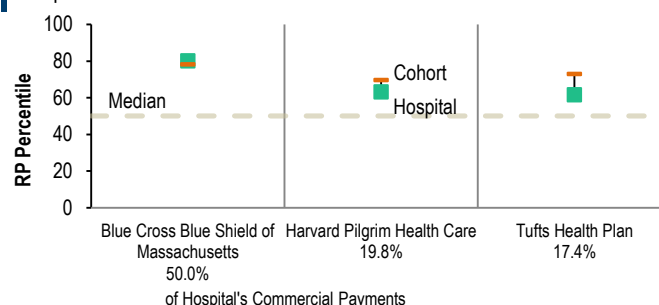
## PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



Percentage calculations may not sum to 100% due to rounding

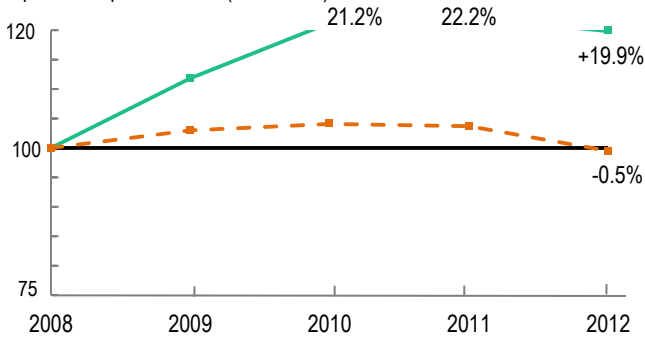
What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?



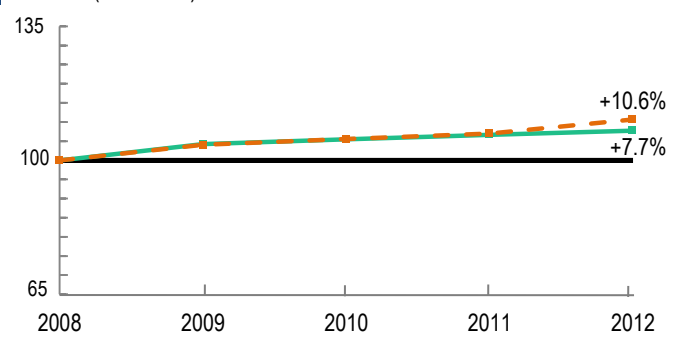
For descriptions of the metrics, please see Technical Appendix.

### UTILIZATION TRENDS

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

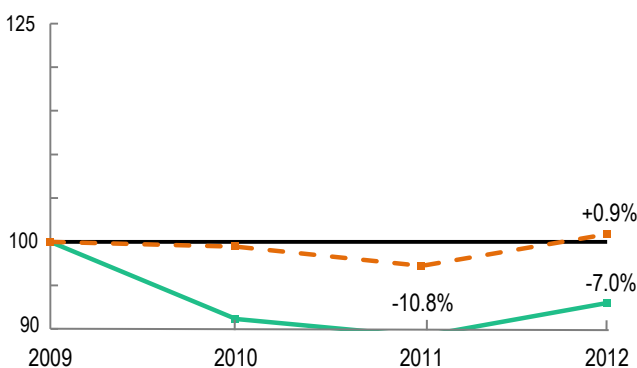


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

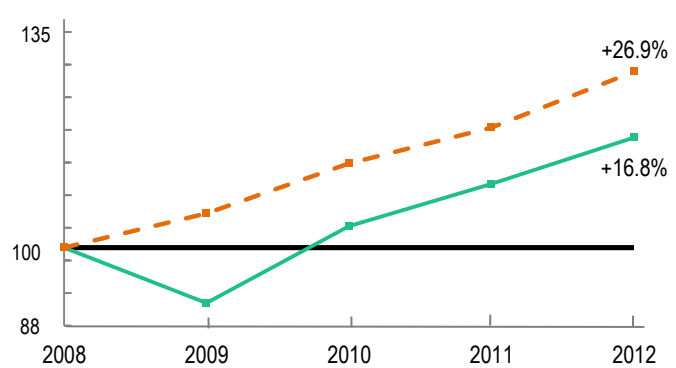


### COST TRENDS

How has the hospital's inpatient cost<sup>‡</sup> per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

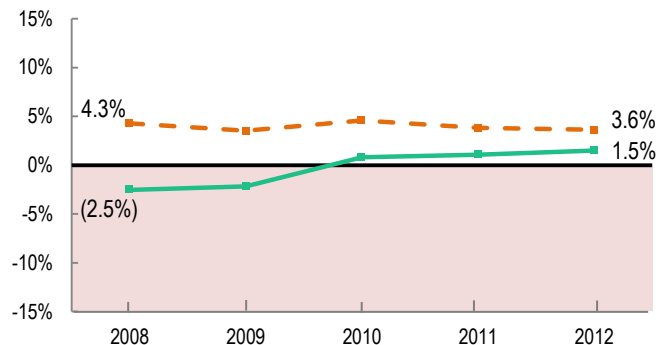


### FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$580		\$594		(\$14.7)
2009	\$607	4.7%	\$620	4.4%	(\$13.3)
2010	\$643	5.9%	\$638	2.8%	\$5.3
2011	\$672	4.6%	\$665	4.3%	\$7.3
2012	\$673	0.2%	\$663	(0.2%)	\$10.0

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

<sup>‡</sup> Costs were adjusted to exclude direct medical education costs and physician compensation.

\* Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

\* Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.

† Average Hospital does not include Specialty hospitals.

For more information, please contact:

**CENTER FOR HEALTH INFORMATION AND ANALYSIS**  
Two Boylston Street, 5<sup>th</sup> Floor  
Boston, MA 02116

617.988.3100

[www.mass.gov/chia/hospitals](http://www.mass.gov/chia/hospitals)

